

# NETCENTS II AFNETOPS

## What Makes us Different:

### Certifications/Tools Discriminators:

- Commitment to best practices, illustrated by team certifications (X ISO certified, X CMMI etc.)
- EPA certifications for multiple regions (All Native Systems)
- Existing purchasing system

### Team Discriminators:

- Incumbency—we understand your requirements
- Ability to exploit the contract—bring work, build a pipeline.
- Network of 18+ outside plant partners which provides national capability
- Strong relationships OCONUS (VT MILCOM)—ability to utilize local labor and keep costs down
- Worked in 60 countries in the last 5 years (VT MILCOM)

### Technical Discriminators:

- Breadth and depth of capabilities
- AFNETOPS technical quals across the board
- Outstanding CPARS

### Pricing Discriminators:

- Coverage at a reasonable price
- Team composition allows for competitive pricing without sacrificing quality
- Ability to demonstrate best value

### Management Discriminators:

- IDIQ subcontract management experience

## Why choose the CDO team:

1. Low risk, quality solution
2. Best value price
3. Local presence
4. Team CDO has proven, sustainable worldwide presence with local expertise delivering worldwide solutions
5. We understand the certifications and qualifications necessary to perform work globally
6. We have proven experience managing IDIQs and large subcontract teams
7. Comprised a fresh faced, innovative team of mostly small businesses
8. Team provides commercial and government best practices

## CDO NETCENTS II NetOps and Infrastructure Solutions (SB) Team



**Charles Carter**  
Netops and Infrastructure  
Solutions (SB) Capture Manager  
[Charles.CarterJr@cdotech.com](mailto:Charles.CarterJr@cdotech.com)  
937 476-2237

**Dave Chandler**  
Director of Business Development  
[Dave.Chandler@cdotech.com](mailto:Dave.Chandler@cdotech.com)  
937 476-2202

**CDO Technologies, Inc.**  
5200 Springfield Street  
Dayton, Ohio 45431



[www.cdotech.com](http://www.cdotech.com)  
(937) 258-0022